

# 7 Construction Industry Truths Made Clear at Autodesk University

[ Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com> ]

By Ben Renschen,

Top takeaways from AU 2021

Every year, Autodesk University (AU) brings industry knowledge to light, leaving construction professionals from across the globe with a wealth of actionable insights. Across our 80+ construction sessions led by a powerhouse of industry leaders and experts, AU2021 revealed some undeniable truths about the future of the industry—and the trends impacting the economics of your business most. All recorded sessions are now available for viewing on the Autodesk University website.

Let's take a look at the top takeaways from this year's Autodesk University.

## 1. Great decisions require access to great data

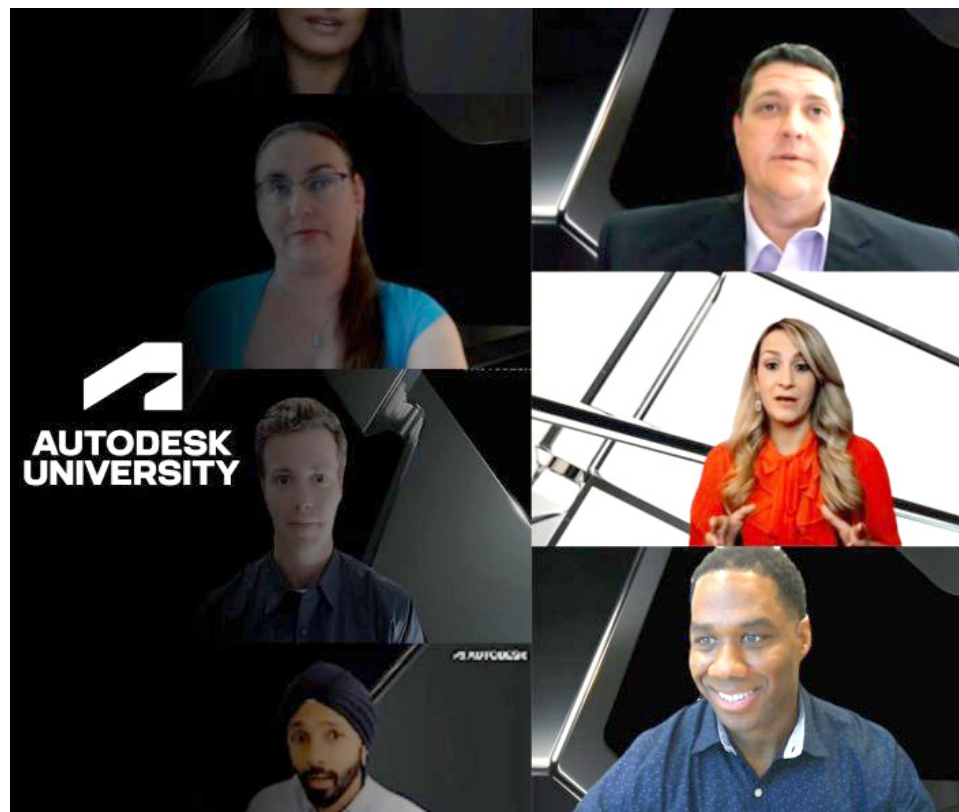
According to a recent global report made in partnership between Autodesk and FMI, decision-making based on “bad” data may have impacted upwards of \$1.85 trillion in global construction industry costs in 2020. That includes \$88.69 billion in rework alone. For a contractor doing \$1 billion a year in revenue, this equates to over

\$7 million in avoidable rework. The report also revealed that data has doubled in the last three years, yet only about half of the survey respondents admitted to having a formal data strategy in place.

The “why” behind having good data is clear—making good decisions to empower better project outcomes and profitability. An excellent example of “how” to leverage good data is covered in the session, Data in the AEC Lifecycle: Using Data to Better Connect AECO Stakeholders.

This Autodesk University session emphasizes the benefits of correctly using the enormous amount of data available to decision-makers and how to do so with a unified platform. Lauren Collier, Business Leader Project Technology & VDC for SSOE Group, leads this discussion by sharing how her firm is leveraging data in the real world. Sunny Manku, Technical Solutions Executive for Autodesk supports with deeper insight from the technical side. These two leaders in construction technology and digital transformation have over 30 years combined in the construction industry, and share a wealth of knowledge.

 Continued on page 9



# Mayor Garcetti launches Global LA, a new public-private partnership to bring jobs and international opportunities to L.A.

[ Article was originally posted on [www.lamayor.org](http://www.lamayor.org) ]

Mayor Eric Garcetti launched Global LA, a new public-private partnership and nonprofit to attract sustainable, inclusive, and job-creating international opportunities to the L.A. region.

“Los Angeles is a global crossroads -- there is simply no better place to start or expand a business than here,” said Mayor Eric Garcetti. “By making it easier for companies, nonprofits, and entrepreneurs to invest in our city, Global LA will attract international opportunities that ben-

efit Angelenos across our city with good paying jobs and a more resilient, inclusive local economy.”

Global LA will coordinate with the City and its many local stakeholders to promote L.A. on the global stage leading up to the 2028 Olympic and Paralympic Games and beyond. Through targeted recruitment, relationship management, and international marketing efforts, Global LA will highlight the many benefits of investing and settling in Los Angeles.

Global LA will focus on sustainability, mobility --- and on attracting companies like VinFast, a Vietnam-based electric car company that announced today its plans to locate its U.S. headquarters in Los Angeles.

“I am excited at the launch of Global LA, a dedicated effort to build L.A.’s global reputation for international business, promote incentives like the State’s CalCompetes program, and attract international opportunities that create quality jobs in California,” said Dee Dee Myers, Director of GO-Biz. “VinFast’s decision today to establish their U.S. headquarters in Los Angeles is just one example of the type of investment and quality jobs that we can bring to the state when we work together.”

In addition to establishing its U.S. headquarters in Los Angeles, VinFast will invest over \$200 million and hire more than 1,000 Californians. The Vietnamese company is taking advantage of state and federal incentives of the sort that Global LA will offer.

“We are excited to make Los Angeles the permanent home of VinFast US,” said VinFast US

CEO, Van Anh Nguyen. “Southern California is rapidly becoming the epicenter of the advanced transportation world thanks to forward thinking ideas, an abundance of talented workers, and the passion to make transportation electrification a reality. We are grateful to Mayor Garcetti and the City of Los Angeles for the continued support.”

Global LA is a membership-funded organization with an initial City commitment of \$500,000 allocated from the 2021-22 Justice Budget. Global LA’s membership base includes companies and non-profits like The Walt Disney Company, the Conrad N. Hilton Foundation, City National Bank, East West Bank, Evite, Los Angeles Football Club (LAFC), and WasteFuel. Global LA partners include LA28 and the California Governor’s Office of Business and Economic Development, among others.

To learn more, visit [Global.LA](http://Global.LA).

## SOURCE:

<https://www.lamayor.org/mayor-garcetti-launches-global-la-new-public-private-partnership-bring-jobs-and-international>

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## WORKFORCE DEVELOPMENT

# How the US can finally close the cyber workforce gap

[ Article was originally posted on <https://finance.yahoo.com/news/op-ed-how-the-u-scan-finally-close-the-cyber-workforce-gap-135430558.html> ]

By: Deputy Secretary of the Treasury Wally Adeyemo and former Commerce Secretary Penny Pritzker

For many Americans, the COVID-19 pandemic brought their work into the digital sphere to a far greater extent than ever before—from classrooms to courtrooms to boardrooms, and many others. The shift to online work has increased our economy's reliance on secure and dependable technology. Maintaining America's economic competitiveness will require continued investment in the tools needed to compete in the digital economy and the workforce to build and protect these tools from online threats.

The events of the past year have demonstrated that digital opportunities come with digital risks. From gas pipelines shuttered by ransomware to life-saving chemotherapy treatments disrupted by cyber intrusions, we have seen that the same technology systems that enable the modern economy also expose our companies and workers to new forms of attack. Without the resources to prevent and combat these threats, our ability to compete on equal footing with our rivals could be imperiled.

We see a clear opportunity to address these risks while enhancing our economy's ability to build back better: investing in America's cyber work-

force. These jobs are one example (though far from the only one) of the types of jobs President Biden is committed to creating. They are well-paying jobs—according to the Bureau of Labor Statistics, the median salary for a cybersecurity analyst is \$103,000. And these jobs are available in numerous regions, not just a few urban centers, offering opportunity to Americans across the country.

### A shortage of skilled workers

Unfortunately, we face a major talent shortage when it comes to our cyber workforce.

Today, there are approximately 465,000 unfilled cybersecurity jobs across the country, suggesting a mismatch between the demand for cybersecurity skills and the ability of our workforce to supply them. This workforce gap puts our economic competitiveness and national security at risk. We must act now to ensure we have the workforce we need—in both the public and private sectors—to defend our critical infrastructure, institutions, and businesses from cyberattacks.

We have both seen the roots of this problem firsthand in our roles as leaders of government agencies, companies, and nonprofits facing cyber risks. The problem comes from two sides. On the one hand, we have observed public and private institutions who are not doing enough to invest in the training needed to build a world-class cyber workforce. On the other hand, we have spoken with Americans of all backgrounds who want access to these opportunities but feel unable to ob-

tain them. Fortunately, from where we sit, there are clear and immediate steps we as a country can take to bolster our cyber workforce and shore up our competitiveness.

First, we need to improve our pipeline of technical talent. We need to create opportunities for Americans from all walks of life to build the technical skills needed for this field—including apprenticeships and bootcamps for those without prior technical training or a four-year college degree. We should also support the formation of partnerships between employers, community colleges, and universities to connect jobseekers with employers in need of these skills. At the same time, employers must increase their investments in their existing workforces through upskilling programs and career ladders.

Second, we need to demystify cybersecurity as a career. Too many Americans have been fed an outdated idea that these jobs require an unattainable skill reserved for only a select few. The reality is that the cyber industry needs backgrounds of many kinds—including communicators, project managers, business specialists, and other non-technical workers.

Third, we should use investments in our cyber workforce as an opportunity to diversify the talent pipeline and advance equity and inclusion goals. We simply cannot afford a cyber workforce that excludes large swaths of our population, as has too often been the case. Women make up less than 25% of the cyber workforce and are under-

represented to an even greater extent in management roles. People of color are similarly underrepresented in the cyber workforce. Our economic competitiveness depends on opening the aperture of opportunity in cybersecurity to women, communities of color, and others who have been unfairly cut off from access this field.

The good news is that we have the resources we need to close the cyber workforce gap. The American economy remains the most innovative in the world and continues to generate new sources of digital opportunity—from secure software advances to the development of Scratch, a training-oriented programming language available to children of all backgrounds. To capture these opportunities, the public and private sectors must increase their investments in technology and cyber training and expand their shared channels for collaboration on these issues.

America's most critical infrastructure is our people. Our ability to maintain U.S. leadership of the global economy and defend against our adversaries depends on maintaining the competitiveness of our workforce. We have always stepped up to meet the economic and security challenges of the past. With these steps in mind, we are confident we will do so again today.

### SOURCE:

<https://finance.yahoo.com>;  
Treasury Public Affairs; [Press@Treasury.gov](mailto:Press@Treasury.gov)

## CSUSB named among top graduate schools for entrepreneurship

[ Article was originally posted on <https://www.csusb.edu/> ]

Cal State San Bernardino's graduate program in entrepreneurship has been named among the best in the West and the nation in a new 2022 rankings from The Princeton Review.

CSUSB was listed as 15th in the top 15 entrepreneurship programs in the West and 50th in the top entrepreneurship programs in the nation, according to the education service company. The rankings were also published in Entrepreneur magazine, the Princeton Review's reporting partner since 2006.

Michael Stull, director of the School of Entrepreneurship at the Jack H. Brown College of Business

and Public Administration, said the listing is an acknowledgment of the school's innovative programs and pioneering work of its faculty.

"The entrepreneurship program at Cal State San Bernardino has a long history of being an innovative leader in entrepreneurship education, and this current ranking is recognition that our approach educating future entrepreneurs is among the best in the field," Stull said.

"As the only CSU program included in either the graduate program rankings for 2022, we are excited to be the No. 15 graduate program in the West and among the top 50 in the nation," Stull said. "The School of Entrepreneurship and our Inland Empire

Center for Entrepreneurship are truly a destination for students wanting to create an entrepreneurial future."

Shanthi Srinivas, interim dean of the Jack H. Brown College of Business and Public Administration, said "We are pleased with Princeton Review's ranking, which is yet another affirmation of the outstanding quality of our entrepreneurship program. Congratulations to Mike Stull and all of the faculty, staff and students who have devoted their time and talent to make this a globally recognized program."

The Princeton Review chose the schools for its 2022 graduate entrepreneurship rankings based on surveys with more than 60 questions conducted from

June through August 2021 of nearly 300 colleges and universities that reported data about their entrepreneurship offerings.

"Since the mid-2000s when we first reported these ranking lists, student interest in entrepreneurship has grown dramatically, as has the commitment to entrepreneurship studies within higher education," said Rob Franek, The Princeton Review's editor in chief in a news release.

### Visit the link below for the full article:

[www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=4699&pageID=25](http://www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=4699&pageID=25)

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## ACCESS TO CAPITAL - READY TO GROW YOUR BUSINESS?

# SBA Announces Updated Guidance Regarding Applicant Deadlines for COVID Economic Injury Disaster Loan Program

[ Article was originally posted on [www.sba.gov](http://www.sba.gov) ]

The U.S. Small Business Administration (SBA) announced updated guidance for COVID Economic Injury Disaster Loan (EIDL) program applicants to better serve small business owners in need, while funding remains available. Since its inception, the COVID EIDL program, a federal disaster relief loan designed to better serve and support our small business communities still reeling from the pandemic, especially hard-hit sectors such as restaurants, gyms, and hotels, has approved nearly \$300 billion in relief aid. Specifically, the following updated guidance is being provided:

- **EIDL loan and Targeted Advance applications** will be accepted until December 31 and will continue to be processed after this

date until funds are exhausted.

- **Supplemental Targeted Advance applications** will be accepted until December 31; however, the SBA may be unable to process some Supplemental Targeted Advance applications submitted near the December 31 deadline due to legal requirements. The SBA cannot continue to process Supplemental Targeted Advance applications after December 31 and strongly encourages eligible small businesses to apply by December 10 to ensure adequate processing time.
- **Borrowers can request increases up to their maximum eligible loan amount for up to two years after their loan origination date**, or until the funds are exhausted, whichever is soonest.

- **The SBA will accept and review reconsideration and appeal requests for COVID EIDL applications received on or before December 31** if the reconsideration/appeal is received within the timeframes in the regulation. This means six months from the date of decline for reconsiderations and 30 days from the date of reconsideration decline for appeals – unless funding is no longer available.

“The COVID Economic Injury Disaster Loan (EIDL) and EIDL Advance programs still have billions of dollars available to help small businesses hard hit by the pandemic. More than 3.8 million businesses employing more than 20 million people have found financial relief through SBA’s Economic Injury Disaster Loans,” said Patrick Kelley, Associate Administrator for SBA’s

Office of Capital Access. “Key enhancements have been made to the loan program that will help our nation’s businesses recover and get back on track.”

In September, Administrator Guzman announced major enhancements to the COVID Economic Injury Disaster Loan (EIDL) program. Key changes announced included:

- **Increased COVID EIDL Cap.** The SBA lifted the COVID EIDL cap from \$500,000 to \$2 million. Loan funds can be used for any normal operating expenses and working capital, including payroll, purchasing equipment, and paying off debt.

■ Continued on page 7



## CALIFORNIA SUB-BID REQUEST ADS

### SKANSKA

Subcontractor/Supplier Bids/Proposals Requested  
Owner: California Department of Transportation  
Caltrans Contract Number: 08-1C0814  
**Bids Due to Skanska: December 7, 2021 – 2:00 PM**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

**I-10 PAVEMENT REHABILITATION  
(SEGMENT 1)  
FOR DESIGN AND CONSTRUCTION ON STATE HIGHWAY  
NEAR COACHELLA IN RIVERSIDE COUNTY**

On Route 10 between 1.8 miles east of Dillon Road Interchange and 2.0 miles east of Cactus City Rest Area  
DBE Goal 18%

Plans & Specs can be accessed and download online at:  
<https://app.buildingconnected.com/public/59b1c0096ab4570007e09292>

**Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:** Develop Water Supply, Construction Area Signs, Traffic Control Systems, Temporary Striping, Guardrail Systems, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Temporary Erosion Control, Street Sweeping, Temporary Concrete Washout, Treated Wood Waste, Contractor-Supplied Biologist, Natural Resource Protection Plan, Invasive Species Control, Remove Signs, Remove Concrete, Relocate Water Tank, Fencing, Clear & Grub, Dust Suppressant, Dust Palliative, Roadway Excavation, Bladed Dirt Road, Shoulder Backing, Structural Excavation, Structural Backfill, Ditch Excavation, Erosion Control, Class 2 Aggregate Base, Furnish & Place HMA, Place HMA Dike, Tack Coat, Remove AC Pavement, Cold Plane Asphalt Concrete Pavement, Structural Concrete, Minor Concrete, Furnish And Drive Piling, CIDH Piling, Joint Seal, Bar Reinforcing Steel, Water Line, Sewer Line, Rock Slope Protection, Misc Iron And Steel, Prepare And Stain Concrete, Stain Galvanized Surfaces, Permanent Striping, Roadside Signs, Overhead Signs, Concrete Barrier, Striping Removals, Modify Traffic Monitoring Station, Trucking, Asbestos Abatement, Hydroseeding, Desert Tortoise Fence, Quality Control Testing, Drainage Piping, Pipe Supply, Temporary Lighting, Pump Station, Grinding, Sawcutting, Sealing, Rumble Strips, Polyester Concrete Overlay, Ready Mix Concrete, Temp High Visibility Fencing

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Working End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
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Phone: (951) 684-5360  
Lead Estimator: Cody Crow • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

### FLATIRON

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS AND SUPPLIERS

Caltrans Contract 03-3F0604  
Construction on State Highway Rte 162 in Glenn County at Butte City, CA  
Remove & Place Structural Concrete Bridge and CISS Pile  
DBE Goal 15%

**REVISED Bid Date: December 1st, 2021 at 2:00 PM**

**\*\*This is an Electronic bid submittal\*\*  
\*\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\*\***

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, AC Dike/Curbs, Clean out Pile, Joint Seal Assembly, Post Tensioning, Rebar, Steel Painting, Fencing, Metal Railing, MBGR, Striping & Markings, Electrical, Welding, Aggregates, Ready Mix, Concrete Pumping, Steel Pipe Pile, Misc. Metals, SWPP Plan, SWPP Materials, Lead Compliance Plan, PTFE Bearings, Traffic Control, Hydro Acoustic Monitoring, Asbestos Monitoring (Abatement), QC Testing, Biologist and Storm Water Sampling.

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 03-3F0604. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)  
You will be provided with a BOX link to view & download plans and specs for **FREE** from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

Flatiron West, Inc.  
2100 Goodyear Rd Benicia, CA 94510  
Phone 707-742-6000 Bid Fax 707-746-1603  
An Equal Opportunity Employer  
Contractor License 772589



# CALIFORNIA SUB-BID REQUEST ADS



**Kiewit Infrastructure West Co.**  
4650 Business Center Drive  
Fairfield, CA 94534  
Attn: Krista Christensen at  
[norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Union City, CA:

### Standby Power Generation System Upgrade Project

Project No. 800-452

Owner: Union Sanitary District

**Bid Date: December 2, 2021 @ 11:00 AM**

**Subcontractor and Supplier Scopes are due November 24, 2021 and Quotes**

**NO LATER THAN December 1, 2021 at 5 PM.**

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Asphalt Paving • Aggregates • Concrete Pumping • Concrete Supply • Demolition • Dewatering • Electrical • Electrical Supply • Erosion Control • Hazardous Material Remediation • HVAC • Mechanical Equipment • Metal Building Systems • Miscellaneous Metals • Overhead Coiling Door • Painting & Coating • Piping & Valves • Quality Control • Rebar • Trucking & Hauling • Unit Masonry

Certified thru, but not limited to, any of the following agencies:

[www.mdba.gov](http://www.mdba.gov); [www.epa.gov](http://www.epa.gov);  
[www.sba.gov](http://www.sba.gov); [dot.ca.gov](http://dot.ca.gov)

Plans are available for viewing through Smart-BidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com) to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case by case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit.

Interested firms may contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions. Copies are available for review through our SmartBidNet (SBN) site.

California Clean Water State Revolving Fund (CWSRF) applies

US Environmental Protection Agency (USEPA) grants

American Iron and Steel requirements applies

Davis-Bacon Act and California prevailing wage requirements applies

Disadvantages Business Enterprises (40 CFR Part 33) applies

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Website: [www.desilvagates.com](http://www.desilvagates.com)

ESTIMATOR: **DAVID CZECH**

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 101 – CONSTRUCTION ON STATE HIGHWAY IN MARIN COUNTY IN AND NEAR NOVATO FROM 0.1 MILE SOUTH OF FRANKLIN AVENUE OVERHEAD TO 0.5 MILE SOUTH OF SAN ANTONIO CREEK BRIDGE,**

Contract No. 04-264724,

Federal Aid Project No. CML- 6204(132) N

Disadvantaged Business Enterprise Goal Assigned is 23%

OWNER: STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: JANUARY 5, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC Dike, Box Culvert, Bridge, Clearing and Grubbing/ Demolition, Concrete Barrier, Construction Area Sign, Crack Sealing, Electrical, Emulsion supplier, Erosion Control, Fencing, Irrigation, Metal Beam Guardrail, Micro-Surfacing, Minor Concrete, Minor Concrete Structure, Pavement Milling, Roadside Signs, Sign Structure, Soil Nail & Shotcrete, Striping, SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Temporary Reinforced Wall Supplier, Testing, Traffic Control System, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51_kN3GtAESfBUoa?dl=0)

or from the Owner's site at [http://www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

**CAHILL CONTRACTORS LLC**  
requests bids from Certified SBE  
Subcontractors and Suppliers  
for the select trade ONLY:

Design-Build Soil Improvement

**KELSEY CIVIC CENTER - EARLY TRADE**  
240 Van Ness Avenue, San Francisco, CA

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 11/30/21 @ 2PM**

**Voluntary Virtual Pre-Bid Meeting:**

**11/10/21 @ 10AM**

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CONTACT:** Colby Smith at

[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.



11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263

Website: [www.desilvagates.com](http://www.desilvagates.com)

ESTIMATOR: **VICTOR LE**

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS RTE 80**

**IN SOLANO COUNTY IN FAIRFIELD AND VACAVILLE FROM 1.0 MILE WEST OF RED TOP ROAD UNDERCROSSING TO 0.4 MILE EAST OF LEISURE TOWN ROAD OVERCROSSING**

CONTRACT NO. 04-4G0804

FEDERAL AID PROJECT NO. ACIM-0802(375)E  
Disadvantaged Business Enterprise Goal Assigned is 15%

OWNER: STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**REVISED BID DATE: DECEMBER 7TH, 2021 @ 2:00 P.M**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS/CHANNELIZER/MARKERS & DELINEATION, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING & IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, LEAN CONCRETE BASE, PIPE LINING, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, GROUND ANCHOR WALL, SOUNDWALL (MASONRY), PAVER & TEXTURED CONCRETE, STRIPING, SWPPP PREP/ WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEM, EDGE DRAIN/HORIZONTAL DRAIN, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 & 3 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT TREATED PERMEABLE BASE, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd, Suite 100, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the DROP BOX Link:

[https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Visit [www.sbeinc.com](http://www.sbeinc.com) to download the latest SBE Newspaper and Newsletter



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Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263

Website: [www.desilvagates.com](http://www.desilvagates.com)

ESTIMATOR: **JIM YACKLEY**

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**5TH STREET REHABILITATION CONTRACT NO. 21-01 FEDERAL PROJECT NO. 5009(030)**

Disadvantaged Business Enterprise Goal

Assigned is 23%

OWNER: CITY OF MARYSVILLE

526 C Street Marysville, CA 95901

**BID DATE: DECEMBER 2, 2021 @ 3:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**Adjust Iron, Construction Area Sign, Electrical, Landscaping, Minor Concrete, Minor Concrete Structure, Roadway Excavation, SWPPP Prep/ Water Pollution Control Plan Prepare, Underground, Trucking, Water Trucks, Street Sweeping, Traffic Control Systems, Clearing and Grubbing/Demolition, Roadside Signs, Striping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Asphalt Binder.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the Drop-box site [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at Public Works Director, City of Marysville, 526 C St. Marysville, CA 95901.

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

**TAFT ELECTRIC COMPANY**

1694 EASTMAN AVENUE,

VENTURA, CA 93003

Phone: (805) 642-0121

Fax: (805) 644-1542

Contact: **Arnold Tostado**

Email: [atostado@taftelectric.com](mailto:atostado@taftelectric.com)

Invites sub-bids from qualified DBE businesses for the following project:

**Traffic Signal Modifications Project Specification No. PW19-98**

**Federal Project No. HSIPL-5129(095)**

**Location: City of Oxnard**

**BID DATE: 12/21/2021 @ 2:00 PM**

**Scope of work/Trades:**

Storm water pollution control plan (SWPPP), Traffic Control, Excavation, AC Pavement, Concrete (Sidewalks, ramps, curb & gutters), Tree removal, Striping & signing.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise (DBE) subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer





# CALIFORNIA SUB-BID REQUEST ADS



1395 Evans Avenue, San Francisco, CA. 94124  
Phone: (415)227-1040 Fax: (415)227-1046

Contact: Don Hart – [dhart@mitchell-engineering.com](mailto:dhart@mitchell-engineering.com),  
Scott Tilley – [stilleym@mitchell-engineering.com](mailto:stilleym@mitchell-engineering.com) or  
Kathy Streblov – [kstreblov@mitchell-engineering.com](mailto:kstreblov@mitchell-engineering.com)

All Qualified AND/OR Certified Disadvantaged Business Enterprise (DBE) including WBE & MBE are invited to forward bids/quotes. All Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward their bids/quotes for the following Project:

**Delaware Street Relief Sewer, City Project No.: 46S003-46S17-0553-46320**  
**Location: San Mateo, California Revised Bid Date: January 18, 2022, at 2:00 PM**

**The project is also subject to have all subcontractors listed in the bid with a DIR Number.**

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following:

Trucking/Hauling, SWPPP, Traffic Control, PVC Material, Micro-tunneling, Geotechnical Instrumentation & Monitoring, Manholes, CCTV Inspections and Sidewalks.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415)227-1040 or email: [stilleym@mitchell-engineering.com](mailto:stilleym@mitchell-engineering.com)



1395 Evans Avenue, San Francisco, CA. 94124  
Phone: (415)227-1040 Fax: (415)227-1046

Contact: Don Hart – [dhart@mitchell-engineering.com](mailto:dhart@mitchell-engineering.com),  
Scott Tilley – [stilleym@mitchell-engineering.com](mailto:stilleym@mitchell-engineering.com) or  
Kathy Streblov – [kstreblov@mitchell-engineering.com](mailto:kstreblov@mitchell-engineering.com)

All Qualified AND/OR Certified Caltrans Disadvantaged Business Enterprise Program are invited to forward bids/quotes for Participation Requirement of 33%. All Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward their bids/quotes for the following Project:

**Better Market Street – Phase 1 (FHWA / CALTRANS DBE PROGRAM)**

**Location: San Francisco, California • Revised Bid Date: December 1st, 2021, at 2:30 PM**

**The project is also subject to have all subcontractors listed in the bid with a DIR Number.**

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following:

Trucking/Hauling, SWPPP, Traffic Control, Concrete Work, Granite Curb Work, Box Trees, Grading & Paving, Electrical, Steel Street Light Poles, DIP Pipe includes Gate Valves, Signals for Vehicle – Pedestrian – Bike, Pipe Materials including PVC, Manholes & Covers, Television Inspection, Landscape.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415) 227-1040 or email: [stilleym@mitchell-engineering.com](mailto:stilleym@mitchell-engineering.com)

## REQUEST FOR Sub-Bids, Sub-Proposals from firms with California DBE Certification

**Project Name: Bayshore Bikeway: Barrio Logan Project**  
**Project Number: SOL548457**

**Owner: SANDAG**

**Subcontractors/Subconsultants/Vendors wanted for:**

**(Subcontractors)** - Traffic Control, Surveying, Quality Control, Project Scheduling, Industrial Hygienist, Demolition, Minor Concrete, Minor Concrete Structures, Concrete Carrier Rail, Stamped Concrete, Reinforcing Steel, Dirt Import, Contaminated Soil Haulaway, Cold Mill Asphalt, Asphalt Paving, Landscape & Irrigation, Signage & Striping, Fencing & Handrail, Electrical, Traffic Signal, Street Lighting, Railroad Signal, Masonry Wall.

**(Suppliers)** - BMP Material, Traffic Control Equipment, Asphalt, Ready Mix Concrete, Aggregates, Misc. Metals, RCP, Handrailing, Detectable Warning Tiles, Waterworks Material, Plastic Pipe & Fittings, Filterra Unit

### Project Scope:

The work consists in general of approximately 2.3 miles of Class I bikeway along Harbor Drive between Park Boulevard and 32nd Street within the City of San Diego and Port of San Diego Tidelands. The bikeway will extend along the western side of Harbor Drive between Park Boulevard and Cesar Chavez Parkway. The bikeway will cross to the eastern side of Harbor Drive at Cesar Chavez Parkway, where it will extend to 32nd Street. Roadway improvements are required to accommodate the Class I bikeway. Features include raised concrete medians and buffers, concrete curb & gutter, asphalt concrete dike, curb extensions, concrete barrier railing, chain link fencing, street lighting, traffic signal modifications and other traffic safety measures linked to signage and striping. At the intersection of Harbor Drive and 32nd Street, the existing steel span pedestrian bridges will be removed, and the existing concrete abutments and stairs will be demolished. On 32nd Street, between Harbor Drive and Norman Scott Road, improvements include new sidewalk and medians, traffic signal improvements, and railroad signaling improvements for the MTS Trolley.

**REVISED BID DATE: December 3, 2021 @ 2:00 PM**

**REYES CONSTRUCTION, INC.**

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

For information on the availability of scope of work, plans and specifications, please contact our office.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqFt – please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)

2) <https://www.bidnetdirect.com/sandag>

Please e-mail Quotes to : [Estimating@reyesconstruction.com](mailto:Estimating@reyesconstruction.com)

## ANVIL BUILDERS INC.

1475 Donner Ave. San Francisco, CA 94124  
Phone: 415-285-5000 • Fax: 415-285-5005

**Request for DBE's Subcontractors and Suppliers for**  
**Project: EBMUD BRIONES OUTLET TOWER SEISMIC UPGRADE**  
**Contract No: 2174**

**Bid Date: Wednesday, December 15, 2021 • Bid Time: 1:30 PM**

Work covers the seismic improvements of the Outlet Tower at Briones Reservoir located approximately 3 miles north of the city of Orinda and 8 miles northeast of the city of Oakland, California. Work includes: • Underwater installation of temporary construction bulkheads and dewatering of upper portion of Tower. • Installation of stainless-steel reinforcement strips on the inside the dewatered portion of the Tower. • Installation of new District-furnished Hydraulic Power Units (HPUs) adjacent to each Tower valve – three in the dry and four underwater. • Routing of power and instrumentation cables from each HPU on the outside of the Tower to the base of the Tower and then along the bottom of the reservoir to the shore where they are terminated in a new control cabinet. • Removal of temporary bulkheads, re-watering of the Tower and installation of debris catcher inside the flooded Tower. Estimated cost of this work is between \$7,000,000 and \$8,000,000. This project will require multiple trades and types of work; for example saw-cutting, concrete drilling, grading, excavation, fill, concrete, rebar, waterproofing, painting, structural steel, bolting, mechanical, electrical, plumbing, handrails, guardrails, ladders, gratings and railings, fencing, trucking, hydroseeding, paving, and other required work and trades.

Seeking all trades (but not limited to): Sawcutting, Concrete, Trucking, Rebar, Waterproofing, Painting, Structural Steel, Electrical, Plumbing, Misc Metals (handrails, guardrails, ladders, gradings and railings), Fencing, Hydroseeding, Paving, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://construction-bids.ebmud.com/SpecMain.aspx?SpecGN=8381&BidMode=Current>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?

Please email or fax your response to [estimating@anvilbuilders.com](mailto:estimating@anvilbuilders.com) / 415-285-5005.

## W.A. Rasic Construction Company

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Minority Business Enterprise (MBE) and Women Business Enterprise (WBE).

**Eastern Municipal Water District**  
**San Jacinto Valley Raw Water Conveyance**  
**Facilities – EM-25 Service Connection,**  
**And EM-25 Flow Control**  
**And Chlorination Facility**  
**Specification No. 1383W**

**Bid Date: December 1, 2021 @ 5:00 PM**

**Engineer's Estimate:**

**\$5,000,000 - \$7,000,000**

**Outreach: MBE/WBE**

**Senior Estimator: Ben Sebat**

**Phone: (562) 928-6111**

**Email: [bsebat@warasic.com](mailto:bsebat@warasic.com)**

**W.A. Rasic is requesting bids for the following trades and/or material supplies:**

Fencing, Aggregate Materials, AC Paving, PCC Concrete, Rebar, Masonry, Structural Steel, Miscellaneous Metals, Painting & Coating, Access Doors, Prefabricated Steel Building, Electrical and Instrumentation, Demolition

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction or downloading from the Eastern Municipal Water District at [www.emwd.org](http://www.emwd.org). Plans may also be viewed at the Dodge Plan Rooms or at our Long Beach Office.

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each MBE and WBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%.

W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

## W.A. Rasic Construction Company

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE).

**City of Torrance**

**Van Ness Water Wells Transmission Main,**  
**I-145**

**B2021-51**

**Bid Date: December 15, 2021 @ 3:00 PM**

**Engineer's Estimate:**

**\$12 Million - \$13 Million**

**Outreach: DBE**

**Senior Estimator: Ben Sebat Phone:**

**(562) 928-6111**

**Email: [bsebat@warasic.com](mailto:bsebat@warasic.com)**

**W.A. Rasic is requesting bids for the following trades and/or material supplies:**

AC Cold Milling, Asphalt Cap Paving, Traffic Signals / Loop Detectors, Minor Concrete, Pre-Construction Video, Sawcutting, Potholing, Striping, Furnish HDPE / DIP Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Traffic Control Plans, Shoring Equipment, Surveying, Chlorination, Bore & Jack

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction or downloading from the City's website at: <https://www.torranceca.gov/our-city/public-works/civil-and-traffic-engineering/capital-improvement-projects/van-ness-water-i-145>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%.

W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



## CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified **DBE & DVBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

### **SUBS/SERVICE PROVIDERS**

Const. Area Signs, Traffic Control System, Traffic Flagger, Temp Railing (Type K), Plane Asphalt Concrete, Clearing & Grubbing, Highway Planting, Soil Amendments, Hydroseeding, Erosion Control, Irrigation System, Temp. Erosion Control, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Place Asphalt Concrete Dike & Misc., Reinforcing Steel, Roadside Sign, Rock Slope Protection, Fencing, Temp. Fencing, Metal Beam Guard Railing, Metal Railing, Metal Beam Barrier, Crash Cushion, Thermoplastic Traffic Striping & Marking, Traffic Striping & Marking, Pavement Marker, Signal & Lighting, Detector, Traffic Count Station, Speed Monitoring Station, Bottom Dump Truck, Super 10 dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, and Street Sweeping Truck

### **SUPPLIERS**

Aggregates, Asphalt Materials, Concrete Ready Mix, Corrugated Steel Pipe, CSP Pipe Drainage Systems Supplier, Gabion Baskets, Geosynthetics, Miscellaneous Metals, RCB, RCP, Rip Rap

**For Construction on State Highway in Nevada County Near Omega at Various Location from 0.2 Mile West of Conservation Road (Washington Ridge Road) To 1.2 Miles West of Zeibright Road in District 03 On Route 20**

**Contract No. 03-2H62U4**

**DBE GOAL 23%**

**BID DATE: DECEMBER 8, 2021 at 2:00 p.m.**

**All Quotes Due Prior**

**Sukut Construction, LLC**

**4010 W. Chandler Avenue, Santa Ana, CA 92704**

**Contact: Robbie Zwick**

**Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)**

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC An Equal Opportunity Employer**



Is requesting quotes from certified and qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

### **SUBS/SERVICE PROVIDERS/SUPPLIERS**

Const. Area Signs, CSP, Concrete Barrier, Biologists, Traffic Control System, Traffic Flagger, Temp Railing (Type K), Plane Asphalt Concrete, Clearing & Grubbing, Highway Planting, Hydroseeding, Erosion Control, Temp. Erosion Control, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Place Asphalt, LEAD Compliance, SWPPP Planning, Reinforcing Steel, Roadside Sign, Rock Slope Protection, Metal Beam Guard Railing, Metal Railing, Metal Beam Barrier, Crash Cushion, Thermoplastic Traffic Striping & Marking, Traffic Striping & Marking, Bottom Dump Truck, Super 10 dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, Street Sweeping Truck.

**FOR CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY NEAR FOREST RANCH FROM 1.3 MILES SOUTH TO 1.1 MILES SOUTH OF CARPENTER RIDGE ROAD**

**Contract No. 03-0J7004**

**DBE GOAL 10%**

**BID DATE: DECEMBER 14, 2021 at 2:00 p.m.**

**All Quotes Due Prior**

**Sukut Construction, LLC**

**4010 W. Chandler Avenue, Santa Ana, CA 92704**

**Contact: Matt Bahnsen**

**Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)**

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Matt Bahnsen at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC An Equal Opportunity Employer**



**O.C. Jones & Sons, Inc.**

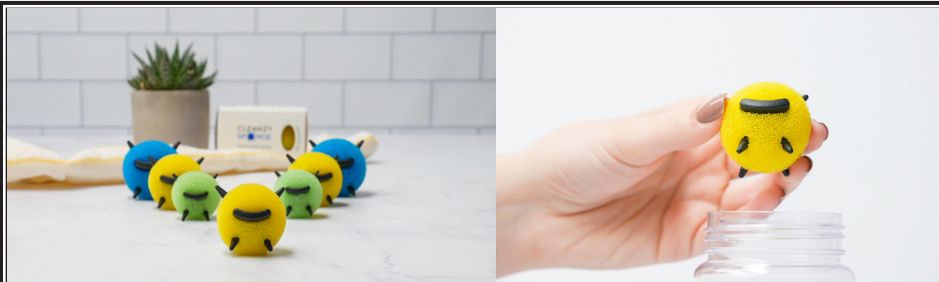
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:  
CIP bridges, construct roadway, retaining walls, and modify electrical  
Hwy 101 Novato, Marin County  
Caltrans #04-264724**

**BID DATE: January 5, 2022 @ 2:00 PM**

**We are soliciting quotes for (including but not limited to):** Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Develop Water Supply, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Type III Barricade, Portable Radar Speed Feedback System, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Temporary Fencing, Sweeping, Temporary Active Treatment System, Water Quality Monitoring Report, Temporary Creek Diversion Systems, Temporary Reinforced Embankment, Asbestos Compliance Plan, Electrical Equipment Containing Hazardous Material Disposal, ADL Burial Location Report, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Subgrade Enhancement Geotextile Class B2, Crack Treatment, Data Core, AC Dike, Tack Coat, Cold Plane AC, Soil Nail, Steel Casing, CIDH Concrete Piling, Precast Concrete, Micro-Surfacing, Segment Corrections, Material Testing, Prestressing Cast-in-Place Concrete, Structural Concrete, Manhole, Fractured Fin Texture, Dry Stack Rock Texture, Drill and Bond Dowel, Bar Reinforcing Steel, Structural Shotcrete, Asphalt Membrane Waterproofing, Sign Structure, Public Safety Plan, Bridge Removal, Column Casing, Underground, Concrete Backfill, Imported Biofiltration Soil, Gross Solids Removal Device Linear Radial Type LR-2(6), Trash Net, Geocomposite Drain, Adjust Utilities, Cap Inlet, Sand Backfill, Small-Rock Slope Protection, Gravel Filter, Slope Paving, Rock Slope Protection, Slope Paving - Brick Pavers, Demolition, Minor Concrete, Misc. Iron & Steel, Lighting (City Street), Anti-Graffiti Coating, Obliterate Surfacing, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Vegetation Control (Minor Concrete), Chain Link Railing, Single Thrie Beam Barrier, Guardrail, Transition Railing, Alternative In-Line Terminal System, Concrete Barrier, Thermoplastic Striping & Marking, Painted Striping & Marking, Traffic Stripe Tape with Contrast, Lighting Systems, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, and Construction Materials

Jean Sicard (510-809-3411 [jsicard@ocjones.com](mailto:jsicard@ocjones.com)) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



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## BUSINESS TOOLKIT

# Biz Tools You Must Have in the Modern Digital Age

Businesses that succeed largely depend on technology for communication, productivity, and monitoring. Indeed, it fuels and supports their corporate activities. That is why it is important to comprehend the easily accessible current technology and utilize it to our advantage. While there are several sorts of business technology, some are more prevalent than others.

### 1. Tools for Content Marketing

Content marketing platforms make content production and curation a breeze. They may assist marketers with identifying content possibilities and crafting interesting blog and social media pieces that engage their audience. And, since some platforms also allow users to see what their followers are talking about on social media, that material is virtually certain to be influential and drive interest in a certain event or news article.

### 2. Professional Accounting Software

Businesses are entirely focused on profit. To successfully track this, you must keep track of your outgoing expenses in addition to your gross income. These may include but are not limited to staff wages, shop rent, and utility expenses.

Accountants are highly qualified professionals whose time is valuable. Accounting software comes in helpful in this situation. Rather than doing laborious computations, it may be time for a digital transformation to make this process more streamlined. You also do not need to be concerned about how much space it will take up on your computer or laptop. Nowadays, most software is cloud-based.

### 3. Tools for Email Marketing

Email marketing tools are the last set of tools in a digital marketer's toolkit. These tools assist marketers in developing email campaigns that enhance their content and inspire consumers to do



extra actions with their business, such as signing up for events and purchasing items. Email marketing platforms are popular email marketing solutions because they enable marketers to create email lists and automate their email campaigns. Additionally, these systems give metrics for each email campaign, which simplifies testing and optimization.

Email marketing is the only medium that customers express an interest in receiving. The majority of companies that use the platform deliver messages solely to people interested in receiving them. This may result in much greater conversion rates since a firm targets just people who have shown an interest in their brand.

### 4. Social Media Platforms

Social media platforms such as Facebook, Instagram, and Snapchat are an integral aspect of any integrated marketing strategy because they allow marketers to communicate with their customers

and discuss their brands. Along with the normal functionality offered by these platforms, there are additional features tailored expressly for marketing.

Social media is one of the few ways of digital marketing that enables direct communication with your audience. You'll discover who's interested in your company and how to contact them. Learning about your audience is one of the social media benefits that investing in this strategy will provide your organization.

You may acquire insight into client behavior via social media. You get an understanding of what your audience has to say about your company. Numerous individuals will utilize social media to voice their concerns and views regarding firms.

### 5. Software for Task Management

If your firm is new and you are doing all responsibilities alone, keeping track of who is responsible for what may be relatively straightforward. How-

ever, when your firm grows, and you hire more employees, you'll need a program that enables you to track which tasks were given to which employees.

While you may periodically check to see whether duties have been performed in this case, this can take a lot of time, and it's easy for things to go between the gaps.

Here's when task management software comes in handy. Additionally, you may track the progress of projects allocated to your staff in real-time using these tools.

If your firm benefits from cutting-edge technology, you are on the right road and paving the way for success. On the other side, you may be overwhelmed and scared by society's increasing reliance on technology, or you may lack the essential technical skills and expertise. As a consequence, you are unable to use or maintain contemporary technologies.

## SBA Announces Updated Guidance Regarding Applicant Deadlines for COVID Economic Injury Disaster Loan Program

Continued from page 3

- **Implementation of a Deferred Payment Period.** The SBA will ensure small business owners will not have to begin COVID EIDL repayment until two years after loan origination so that they can get through the pandemic without having to worry about making ends meet.
- **Establishment of a 30-Day Exclusivity Window.** To ensure Main Street businesses have additional time to access these funds, the SBA implemented a 30-day exclusivity window of approving and disbursing funds for loans of \$500,000 or less. Approval and disbursement of loans over \$500,000 began after the 30-day period ended.
- **Expansion of Eligible Use of Funds.** COVID EIDL funds are now eligible to prepay commercial debt and make payments on federal business debt.
- **Simplification of affiliation requirements.** To ease the COVID EIDL application process

for small businesses, the SBA established simplified affiliation requirements to model those of the Restaurant Revitalization Fund.

### How to apply

Eligible small businesses, nonprofits, and agricultural businesses in all U.S. states and territories can apply. Visit [www.sba.gov/eidl](http://www.sba.gov/eidl) to learn more about eligibility and application requirements. The last day that applications may be received is December 31, 2021. Applications received by December 10 for Supplemental Advance will be processed in the order received and the SBA cannot guarantee processing of all applications by December 31. All applicants should file their applications as soon as possible to allow for processing. For additional information on COVID EIDL and other recovery programs, please visit [www.sba.gov/relief](http://www.sba.gov/relief).

Small business owners may call SBA's Customer Service Center 1-833-853-5638 (855-440-4960 for the deaf and hard-of-hearing) or email [DisasterCustomerService@sba.gov](mailto:DisasterCustomerService@sba.gov) for additional assistance. The center is open Monday through

Friday from 8 a.m. to 8 p.m. EST. Abbreviated hours will be observed during the Thanksgiving holiday (closed on Thanksgiving Day; open Friday, November 26 – Sunday, November 28 from 9 a.m. to 5 p.m. EST). Multilingual representatives are available.

Small business owners may also contact SBA's Resource Partners by visiting [www.sba.gov/local-assistance](http://www.sba.gov/local-assistance).

Application Process and Fraud Control Enhancements

In addition to the policy enhancements, the SBA has invested in optimized processes and increased capacity to improve the customer service experience for applicants. Directed by Administrator Guzman to swiftly and drastically enhance COVID EIDL, the revamped management team implemented new processes and performance management such as prioritizing personnel for COVID EIDL and increasing the average number of application decisions made. The SBA accelerated daily processing of loan increases from close to 2,000 applications to more than 37,000 applications dai-

ly. Loan officer productivity also went from 1.86 applications per day to 15 applications per day. As a result of these increased loan review rates, the 600,000+ loan increase backlog has been cleared and new applications are processed immediately. At the same time, and to ensure taxpayer dollars are used to support businesses that need COVID EIDL funding most, the SBA increased fraud controls and is working in collaboration with the SBA Inspector General to closely monitor the program.

All business owners that have received previous loans through the SBA's Paycheck Protection Program (PPP), Restaurant Revitalization Fund (RRF), or Shuttered Venue Operators Grant (SVOG) may still benefit from COVID EIDL. To learn more about the application process, visit [www.sba.gov/eidl](http://www.sba.gov/eidl).

### SOURCE:

[https://www.sba.gov/article/2021/nov/19/sba-announces-updated-guidance-regarding-applicant-deadlines-covid-economic-injury-disaster-loan?utm\\_medium=email&utm\\_source=govdelivery](https://www.sba.gov/article/2021/nov/19/sba-announces-updated-guidance-regarding-applicant-deadlines-covid-economic-injury-disaster-loan?utm_medium=email&utm_source=govdelivery)





## WASHINGTON STATE SUB-BID REQUEST AD

# WA's frontline communities face the brunt of climate change

[ Article was originally posted on <https://crosscut.com> ]

By Rubén Casas

In my last column, I called for a centralized, coordinated solutions center to help us meet the challenges of climate change — a kind of “help desk” for communities looking for answers to their most pressing climate challenges.

I've since learned about a number of groups working to ensure that more of us have access to resources to confront and adapt to a wide range of climate hazards.

Much of this work is guided by an important reality: Not all communities in the Northwest are experiencing the effects of climate change equally. Nor are the most vulnerable communities able to access the many resources available in Puget Sound.

We know, for example, that heat-related deaths, which tend to spike when average temperatures reach or exceed 90 degrees Fahrenheit, are over-represented among people who work in agriculture and in construction. These are industries served significantly by people of color.

It should not surprise anyone that members of “frontline communities” bear the brunt of a changing climate. These are communities, according to King County, that have “populations that often experience the earliest and most acute impacts of climate change, face historic and current inequities, and have limited resources or capacity to adapt.”

In some cases, frontline communities lack the know-how and access to high-quality resources that could help them meet certain climate-related challenges.

This came up in a recent conversation I had with Amy K. Snover, director of the Climate Impacts Group at the University of Washington. At its core, the climate group seeks to equip the public with the best available science and insight needed to make decisions about climate change. Central to the climate group's mission is capacity-building for a variety of stakeholders, including members of frontline communities. In recent years, for example, the group has worked with Indigenous communities on matters ranging from natural resource management to assessing risks faced by important animal species and their habitats.

But there are limitations to this important work of climate preparedness. One challenge is that many who could or would benefit from the type of decision support the climate group provides don't know it's available. This is partly a function of the climate group's limited resources to scale this work to serve more people. Simply raising awareness of its availability won't necessarily mean that those who most need it will be able to get it.

Another challenge is that communities may not seek out this type of support until they've already experienced, directly, the worsening effects of climate change. Snover, the climate group director, points to the rising awareness of climate hazards among communities in Eastern Washington and other rural parts of the Northwest. While in our immediate region the reality of climate change and its negative impacts are widely recognized, communities in other parts of our region are only just beginning to reckon with our dire climate reality. Drought, for example, is becoming a regular threat in drier parts



Farmworkers, who declined to give their names, break up earth, Thursday, July 1, 2021, near St. Paul, Ore., as a heat wave bakes the Pacific Northwest in record-high temperatures. (Nathan Howard/AP)

**SKANSKA**

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: Washington State Department of Transportation - WSDOT**  
**Contract No. 9737**  
**Revised Due Date: December 8, 2021 - 11:00 AM**  
**DBE 16% Participation**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

**SR305 Bainbridge Ferry Terminal OHL Walkway Replacement and Cab  
In Kitsap County, Washington**

Plans and Specifications are available through registering on our plan site at:  
<https://app.buildingconnected.com/projects/61817bad845c1a00c335d399/bid-packages>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Demolition & removal, hazardous material disposal, bar reinforcing steel, ready mix concrete, bridge bearings, signage, waterproofing, steel pipe pile, driven pile, structural steel fabrication and erection, welding, fiber reinforced polymer bridge decking, aggregates, HMA paving, erosion control, striping, survey, biological monitoring, electrical, mechanical systems, glazing, door assemblies, handrail, painting, fire sprinkler protection, heating system, traffic control materials, concrete pumping, and trucking.

**Subcontracting Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal; Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation. when feasible. **Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
Phone: (951) 684-5360  
Lead Estimator: Jeanine Soriano • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

of the state, and climate change will continue to threaten our water sources.

A 2018 report produced by the climate group in collaboration with the UW department of environmental and occupational health sciences, Front and Centered, and Urban@UW, posed this central question: “Who is at risk in Washington state from climate impacts, and why?” It aimed to engage community stakeholders and integrate their knowledge with existing research on climate preparedness. An important part of the climate group's work, this approach encourages those who seek the group's support to be active participants in shaping and implementing plans to increase climate resilience. It acknowledges that frontline communities are not merely victims but in fact have a lot to offer given their direct experience. As King County's definition of frontline communities recognizes, our most vulnerable neighbors “have the knowledge, skills, capacity, and social and political capital to equitably adapt, lead and thrive in a changing climate.”

We are thankful that our region is trying to meet the monumental challenge before us, but the work can't be left to only the Climate Impacts Group and others like it. We, individually and as communities not as yet severely impacted by climate change, have a role to play as well. How we vote, who we vote for, what ballot measures we support and what we are willing to fund or be taxed for — these all contribute to the collective climate-change reality we now face. With our

personal and political choices, we should make it a priority to support those who are already supporting people most threatened by climate change.

But there's more we can do, even if — maybe especially if — we don't see ourselves as members of a frontline community. It begins by recognizing that the makeup of our cities — developed in part through exclusionary zoning and shortsighted transportation planning — have helped create the sprawling and unjust landscapes that force so many of us into the types of behaviors that contribute to climate change. We may produce high-quality research that leads to solutions, but the potential impact of that research and those solutions may be simply undercut by the long commutes so many in our region are forced into because they cannot afford to live near their jobs.

If we accept that our region has developed and grown in unsustainable ways that lead to unjust outcomes, then we must reflect upon our predilections and our choices that got us here. We need the research and support organizations like the Climate Impacts Group have on offer. But if their work is going to make the most impact, we need better, bolder and much more imaginative climate leadership and planning. And that's something we can do something about.

**SOURCE:**

<https://crosscut.com/opinion/2021/11/was-frontline-communities-face-brunt-climate-change>



# PUBLIC LEGAL NOTICE ADVERTISEMENTS



**CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKS**

**Sourcing Event ID No.: 000005178  
SLOAT INFRASTRUCTURE IMPROVEMENTS  
(PW SLOAT INFRA IMPR)  
FEDERAL AID PROJECT NO.  
FERPL18-5934(186)**

Quotations shall be submitted online via ShareFile until **2:30:00 p.m. on December 15, 2021**, after which they will be publicly opened on read online. Refer to Project Manual for further details regarding submission of Quotes and Quotation opening.

Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Quotes and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Scope of Work is located along Sloat Boulevard at the 45th Avenue and 46th Avenue intersections in San Francisco, California and consists of curb ramp construction, traffic routing and striping, and all related work.

The time allowed for completion is 90 consecutive calendar days. The estimated construction cost is approximately \$218,000. For more information, contact the Project Manager Edmund Lee by phone: (628) 271-2567 or email: [Edmund.Lee@sfdpw.org](mailto:Edmund.Lee@sfdpw.org).

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items with Unit Prices basis. Progressive payments will be made.

A quote may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

The Contract will be awarded to the lowest responsible responsive bidder.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. CMD Bid Discount is not applicable to this Contract. **The DBE participation goal is 28%**. Only Caltrans certifications can be used to calculate the DBE participation. For details, contact Selormey Dzikunu by phone at (628) 271-2094 or by email at [Selormey.Dzikunu@sfdpw.org](mailto:Selormey.Dzikunu@sfdpw.org).

This project will not have a pre-bid conference.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Refer to the Project Manual for further instructions regarding submission requirements for bid security. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "A"** license is required at time of award.

Minimum requirements of San Francisco Administrative Code Chapter 6 Sections 6.21 and 6.22 requires bidders to include with their quotes information concerning their experience and financial qualifications, San Francisco Business Tax Registration Certificate, participation in an apprenticeship program and compliance with subcontractor listing laws.

Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

Right reserved to reject any or all bids and waive any minor irregularities.

**11/25/21  
CNS-3532074#  
SMALL BUSINESS EXCHANGE**

## 7 Construction Industry Truths Made Clear at Autodesk University

### Key learnings from related AU session

- How collecting and using data through the lifecycle of a project can help teams stay on schedule and maintain costs
- The potential value in analyzing data and how you can use it to drive better decision-making
- The additional infrastructure needs or talent required to be successful in life-cycle data collection & analysis
- The importance of aggregating data across a connected cloud environment

### 2. Tight collaboration during preconstruction equals better outcomes

For best results on any project, you should have your approach well-sorted before a shovel ever hits the ground. Collaborating early is the best way to avoid costly issues later. Forgive the crassness, but the old adage "proper planning prevents piss poor performance" couldn't be more true.

In the AU session BIM Collaborate: Bringing the Distributed Team Together, technology leaders Matthew Anderle, Director of Digital Practice and Technology for AECOM, and Katherine Crowley, Project Coordinator for AECOM, walk through a sample project that reveals all the opportunities for collaboration that AECOM leans on to ensure successful project outcomes. They talk through common project workflows and discuss the best approach for migrating your next project to the cloud. They also discuss the differences between BIM Collaborate and BIM Collaborate PRO, its permission-enriched capabilities, and how to manage design collaboration across a distributed team.

### Key learnings from related AU session

- Insights into the enhanced capabilities of BIM Collaborate / BIM Collaborate Pro
- How to's for leveraging permissions for document control and security
- Understanding design collaboration workflows across a distributed team
- Background into integrated methodologies for tracking changes and model coordination review

### 3. Modern construction cost management relies on connected workflows

When it comes to managing cost activities and subsequent schedule impact, how you connect your financial data to the people who need it should be top priority. That's why a resilient integration ecosystem is so important for whatever construction platform you're using.

In the session, ERP Integrations for Autodesk Construction Cloud, speakers from Autodesk and hh2 Cloud Services come together to speak about integrations between Autodesk Construction Cloud (ACC) software and construction accounting applications. They share which ERPs integrate with Autodesk cost and how to make best use of those integrations.

### Key learnings from related AU session

- Autodesk Construction Cloud's cost management capabilities and workflows
- How hh2's integration between Sage CRE 300 and Autodesk Build works
- How to integrate Quickbooks Online with Autodesk Build using ACC Connect

Visit the link below for the full article:

<https://constructionblog.autodesk.com/construction-industry-takeaways-au2021/>

### Digital Transformation

Key Steps



1	2	3	4	5
Out of the box thinking	Keeping up with changes in the industry	Importance of hands-on experience	You can't implement Field tools whilst sitting in the office	Make bold decisions to make a real impact

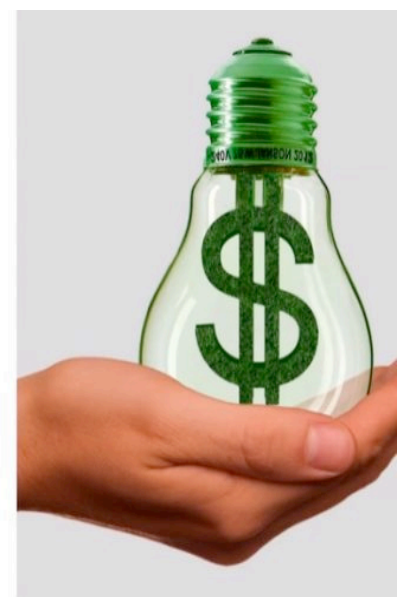
### Some lessons learnt

(From those who are in the thick of it)

**"It's not that I'm so smart. It's just that I stay with problems longer."**

**Albert Einstein**

- Encouraging/Ensuring adoption
- Technology is an enabler and tool
- Technology is not a panacea
  - Some tasks will still be time consuming
  - Human input is fallible
  - No sole technology/software solution
- Awareness of skillset limitations
- Collaboration is key





# FICTITIOUS BUSINESS NAME STATEMENT

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395326

Fictitious Business Name(s):  
**Cream & Sugar**  
Address  
**200 Folsom Street, San Francisco, CA 94105**  
Full Name of Registrant #1  
**Perretti Group, Inc. (CA)**  
Address of Registrant #1  
**1764 9th Avenue, San Francisco, CA 94122**  
This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Charles Perretti**This statement was filed with the County Clerk of San Francisco County on **10-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**10-29-2021****11/04/21 + 11/10/21 + 11/18/21 + 11/24/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395429

Fictitious Business Name(s):  
**1.) Eighteen Trucking Inc.**  
**2.) Eighteen Trucking Co.**  
**3.) 18 Trucking Inc.**  
**4.) 18 Trucking Co.**  
Address  
**Pier 96 Administration Bldg., Suite 300A**  
**San Francisco, CA 94124**  
Full Name of Registrant #1  
**Eighteen Trucking Inc.**  
Address of Registrant #1  
**Pier 96 Administration Bldg., Suite 300A**  
**San Francisco, CA 94124**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-28-2007**

Signed: **Gustavo De Leon Jr.**This statement was filed with the County Clerk of San Francisco County on **11-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**11-09-2021****11/18/21 + 11/24/21 + 12/02/21 + 12/09/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395255

Fictitious Business Name(s):  
**Equal Clay**  
Address  
**372 28th Avenue**  
**San Francisco, CA 94121**  
Full Name of Registrant #1  
**Kathryn Rotondo**  
Address of Registrant #1  
**372 28th Avenue**  
**San Francisco, CA 94121**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-13-2021**

Signed: **Kathryn Rotondo**This statement was filed with the County Clerk of San Francisco County on **10-25-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**  
**Deputy County Clerk**  
**10-25-2021****11/04/21 + 11/10/21 + 11/18/21 + 11/24/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395499

Fictitious Business Name(s):  
**For The Record**  
Address  
**2120 Greenwich Street**  
**San Francisco, CA 94123**  
Full Name of Registrant #1  
**Highfield Hospitality (CA)**  
Address of Registrant #1  
**75 Palm Avenue, Apt 4**  
**San Francisco, CA 94118**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Barry John Walsh**This statement was filed with the County Clerk of San Francisco County on **11-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**11-16-2021****11/18/21 + 11/24/21 + 12/02/21 + 12/09/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395310

Fictitious Business Name(s):  
**1. Freedombody**  
**2. Freedombody Unlimited**  
**3. Mission Fushion**  
Address  
**363 Lisbon Street, San Francisco, CA 94112**  
Full Name of Registrant #1  
**FreedomBody Unlimited LLC, (CA)**  
Address of Registrant #1  
**363 Lisbon Street, San Francisco, CA 94112**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-19-2021**

Signed: **Emily Webb**This statement was filed with the County Clerk of San Francisco County on **10-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**10-28-2021****11/04/21 + 11/10/21 + 11/18/21 + 11/24/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395186

Fictitious Business Name(s):  
**Handyhandy Ye**  
Address  
**1150 3rd Street, Apt 522**  
**San Francisco, CA 94158**  
Full Name of Registrant #1  
**Hanyu Ye**  
Address of Registrant #1  
**1150 3rd Street, Apt 522**  
**San Francisco, CA 94158**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-15-2021**

Signed: **Hanyu Ye**This statement was filed with the County Clerk of San Francisco County on **10-14-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**10-14-2021****11/04/21 + 11/10/21 + 11/18/21 + 11/24/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395404

Fictitious Business Name(s):  
**Intuitive Shift**  
Address  
**3471 17th Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Sandy Sojo Paredes**  
Address of Registrant #1  
**3471 17th Street, San Francisco, CA 94110**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Sandy Sojo Paredes**This statement was filed with the County Clerk of San Francisco County on **11-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**10-28-2021****11/10/21 + 11/18/21 + 11/24/21 + 12/02/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395315

Fictitious Business Name(s):  
**Life Warrior Training**  
Address  
**2527 Anza Street, San Francisco, CA 94118**  
Full Name of Registrant #1  
**David B. Quigley**  
Address of Registrant #1  
**2527 Anza Street, San Francisco, CA 94118**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**

Signed: **David B. Quigley**This statement was filed with the County Clerk of San Francisco County on **10-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**10-28-2021****11/10/21 + 11/18/21 + 11/24/21 + 12/02/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395501

Fictitious Business Name(s):  
**Live Joyfully Design**  
Address  
**1630 Jones Street #7**  
**San Francisco, CA 94109**  
Full Name of Registrant #1  
**Eunice Moon**  
Address of Registrant #1  
**1630 Jones Street #7**  
**San Francisco, CA 94109**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Eunice Moon**This statement was filed with the County Clerk of San Francisco County on **11-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**11-16-2021****11/24/21 + 12/02/21 + 12/09/21 + 12/16/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395336

Fictitious Business Name(s):  
**Los Portales Medical & Dental Center**  
Address  
**2480 Mission Street Suite 108**  
**San Francisco, CA 94110**  
Full Name of Registrant #1  
**33 Grant LLC**  
Address of Registrant #1  
**2200 Pacific Avenue #5A**  
**San Francisco, CA 94115**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/14/2021**

Signed: **Hagan Choi**This statement was filed with the County Clerk of San Francisco County on **11-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**11-01-2021****11/18/21 + 11/24/21 + 12/02/21 + 12/09/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395392

Fictitious Business Name(s):  
**Passion Joint Time**  
Address  
**1242 Taylor Street Apt #7**  
**San Francisco, CA 94108**  
Full Name of Registrant #1  
**Timothy J. Pasion**  
Address of Registrant #1  
**428 Lug Ln., Sacramento, CA 95818**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2021**

Signed: **Timothy J. Pasion**This statement was filed with the County Clerk of San Francisco County on **11-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**11-05-2021****11/10/21 + 11/18/21 + 11/24/21 + 12/02/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395526

Fictitious Business Name(s):  
**Studio Read Interior Design**  
Address  
**1453 14th Avenue**  
**San Francisco, CA 94122**  
Full Name of Registrant #1  
**Mary M. Read**  
Address of Registrant #1  
**1453 14th Avenue**  
**San Francisco, CA 94122**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-15-2021**

Signed: **Mary Read**This statement was filed with the County Clerk of San Francisco County on **11-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**11-17-2021****11/24/21 + 12/02/21 + 12/09/21 + 12/16/21**



**FICTITIOUS BUSINESS NAME STATEMENT****FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0395548

Fictitious Business Name(s):  
**California Handwoven**  
Address  
**1 Clarendon Avenue, San Francisco, CA 94114**  
Full Name of Registrant #1  
**Laura Stein**  
Address of Registrant #1  
**1 Clarendon Avenue, San Francisco, CA 94114**  
Full Name of Registrant #2  
**Susan Robinson**  
Address of Registrant #2  
**601 Sausalito Blvd., Sausalito, CA 94965**

This business is conducted by  
**A General Partnership**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Laura Stein**This statement was filed with the County Clerk of San Francisco County on **11-19-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez, Deputy County Clerk**  
**11-19-2021****11/24/21 + 12/02/21 + 12/09/21 + 12/16/21****FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0395544

Fictitious Business Name(s):  
**The LABORATORY auto cosmetics**  
Address  
**2663 45th Avenue**  
**San Francisco, CA 94116**  
Full Name of Registrant #1  
**Matthew B. Malvar**  
Address of Registrant #1  
**2663 45th Avenue**  
**San Francisco, CA 94116**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-15-2021**

Signed: **Matthew B. Malvar**This statement was filed with the County Clerk of San Francisco County on **11-19-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo, Deputy County Clerk**  
**11-19-2021****11/24/21 + 12/02/21 + 12/09/21 + 12/16/21****FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0395307

Fictitious Business Name(s):  
**The Miller Bros. Company**  
Address  
**79 Hoff Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Saul Molina**  
Address of Registrant #1  
**79 Hoff Street, San Francisco, CA 94110**  
Full Name of Registrant #2  
**William Molina**  
Address of Registrant #2  
**79 Hoff Street, San Francisco, CA 94110**

This business is conducted by  
**A General Partnership**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-27-2021**

Signed: **Saul Molina**This statement was filed with the County Clerk of San Francisco County on **10-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez, Deputy County Clerk**  
**10-28-2021****11/04/21 + 11/10/21 + 11/18/21 + 11/24/21****CHANGE OF NAME ADVERTISEMENT****CHANGE OF NAME****ORDER TO SHOW CAUSE FOR CHANGE OF NAME**  
CASE NO. CNC 21-556740

PETITIONER OR ATTORNEY  
**Anne Haskett Miller**  
**1020 Shotwell Street**  
**San Francisco, CA 94110**

TO ALL INTERESTED PERSONS:  
**Anne Haskett Miller**  
for a decree changing names as follows:

**Anne Haskett Miller**  
changed to  
**Anne Haskett Woods**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **December 28, 2021** Time: **9:00 AM**  
Room: **103**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,**  
**COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

**SAMUEL K. FENG, Judge of the Superior Court**  
**DATED - November 15, 2021**

**11/18/21 + 11/24/21 + 12/02/21 + 12/09/21****CHANGE OF NAME****ORDER TO SHOW CAUSE FOR CHANGE OF NAME**  
CASE NO. CNC 21-556746

PETITIONER OR ATTORNEY  
**Janessa Arianna Goodwin**  
**2131c Mason Street**  
**San Francisco, CA 94133**

TO ALL INTERESTED PERSONS:  
**Janessa Arianna Goodwin**  
for a decree changing names as follows:

**Janessa Arianna Goodwin**  
changed to  
**Janessa Arianna Avila**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **December 30, 2021** Time: **9:00 AM**  
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,**  
**COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

**SAMUEL K. FENG, Judge of the Superior Court**  
**DATED - November 17, 2021**

**11/24/21 + 12/02/21 + 12/09/21 + 12/16/21**

SMALL  
**BUSINESS**  
EXCHANGE

**SUCCESS STORIES****Deanna Hurn, Miracle Math Coaching**

Deanna Hurn

[ Article was originally posted on  
<https://cameonetwork.org> ]

When Deanna Hurn opened Fairfield's Miracle Math Coaching 12 years ago, she was only in her mid-twenties. She did not know the first thing about running her own business.

"All I knew is that I wanted to make a difference," Deanna remembered. "I had all these ideas that were all over the place, but how do I bring clarity and focus and structure and strategy to my thoughts?"

She and her husband Diondre had just welcomed their first child. A math tutor since high school, Deanna had a vision for her Miracle Math Coaching. She wanted to develop a program inspired by brain-based learning. At the time, she was the only academic coach and working entirely out of her home.

**Reaching out for help**

Deanna reached out to the Solano SBDC in that first year. Shortly after connecting with an advisor, she enrolled in Solano's NxLevel program for entrepreneurs. Through the 11-week program, Deanna developed and presented a comprehensive business plan for her academic coaching business. This plan helped her grow from an at-home entrepreneur to the founder and president of a company that now has nearly 20 tutors and hundreds of students.

"NxLevel made such a huge difference in my confidence and my knowledge and understanding in what it was going to take for me to be successful in business," she said. "The SBDC really provided me with that village of support and wraparound care that business owners need."

Less than two years later, Deanna moved her business to its current location in downtown Fairfield. She hired other tutors, or coaches, to

join her. All coaches receive training in Miracle Math's brain-based learning model. They also create individualized learning plans for all of their students.

*All of our coaches stayed with us those first three or four years. The retention was unheard of. They were part of a mission, part of a purpose, there was something here that was beyond a job for them. They became part of the fibers that made Miracle Math. We have really established roots here because we had such a solid foundation those first years.*

Deanna decided early on the SBDC would always be a part of her business. It is a commitment she has never wavered from. In 2017, the Small Business Administration, which provides federal funding to the SBDC, selected Deanna for the Emerging Leaders USA program.

She was one of 10 Northern California leaders who took part in the six-month intensive program. They heard from state and federal representatives, 'the best of the best' in their fields, Deanna said. She also developed and presented a three-year strategic plan for her business.

"I have relationships and connections now that are far greater than I could have ever imagined," she said. "It was an incredible opportunity, and the entire program was free for me."

**A necessary pivot**

When the COVID-19 pandemic hit, all academic coaching had to pivot online. One person Deanna regularly checked in with was Solano SBDC Director Tim Murrill.

**Website: <https://miraclemathcoaching.com>**

**Visit the link below for the full article:**

**<https://cameonetwork.org/success-story/deanna-hurn-miracle-math-coaching/>**





## PUBLIC POLICY

# A Coordinated Strategy to Advance Racial Equity at Treasury

By: Deputy Secretary of the Treasury  
Wally Adeyemo

President Biden has made clear since Day One that advancing racial equity is not just a moral priority for our country—it is also critical to our economic success. Taking steps to unlock the unrealized potential of underserved communities makes our economy stronger and benefits all Americans. This is one reason why the Department of the Treasury is focused on advancing racial equity. This informed our decision to create a dedicated Office of Recovery Programs and has flowed through the policy and operational decisions we've made to implement the historic American Rescue Plan. At every step, our commitment to racial equity has been front and center.

We understood that the COVID-19 pandemic exacerbated systemic inequities in communities of color and low-income communities that existed long before this crisis. As a result, we worked to ensure that the Office of Recovery Programs made equity a foundational priority in the delivery of its programs to both address urgent needs and make lasting investments to mitigate these long-term disparities. This approach has improved the circumstances of vulnerable households across the country and created meaningful opportunities for small businesses, cities, and states across the country.

I've highlighted some of Treasury's successful work to center racial equity in policymaking in a

recent September blog post, *The American Rescue Plan: Centering Racial Equity in Policymaking*.

Secretary Yellen has also made clear that this focus on racial equity must be reflected in all Treasury programs and initiatives. To understand our starting point and opportunities for improvement, Treasury conducted a top-to-bottom racial equity assessment over the first two hundred days of the Biden-Harris Administration. One critical finding of the review was the need to have more resources focused on innovative thinking about how we can use economic policy to advance racial equity.

In response to these findings, today Secretary Yellen will announce the appointment of the Treasury Department's first-ever Counselor for Racial Equity, Janis Bowdler. As the Department's first Counselor for Racial Equity, Janis will coordinate and lead efforts across the department to inform our decisions with a focus on racial equity and work to ensure our programs create opportunity in communities of color.

Janis is no stranger to this work. Janis started her career working to advance racial equity on the east side of Cleveland, an hour from her hometown. As a proud Latina, Janis soon joined UnidosUS, formerly the National Council of La Raza, and rose through the ranks to become their Economic Policy Director, focusing on creating economic opportunities for Hispanic families throughout our country. In the midst of the 2008

financial crisis that devastated many families, she advocated for more consumer relief and new protections. Most recently, Janis served as president of the JPMorgan Chase & Co. Foundation, where she worked to address persistent drivers of the racial wealth divide and direct capital to underserved neighborhoods.

Janis is an incredible leader with a track record of impact in communities in need. As Treasury's Counselor for Racial Equity, she will engage with diverse communities throughout the country and work to identify and mitigate barriers hindering access to benefits and opportunities with the Department. These will include improving access to the Child Tax Credit and understanding how Community Development Financial Institutions and Minority Depository Institutions can transform access to capital in communities of color. One of her first goals will be the creation of a Racial Equity Advisory Committee at the Treasury Department. The creation of this committee will provide the Department's leadership with advice and expert counsel focused on advancing equity for communities that have historically been left behind. Through the membership of the Committee, the Department will benefit from the perspectives and input from a range of individuals, including academics, researchers, industry leaders, community-based leaders and advocates, philanthropists, and others.

Visit the link below for the full article:  
[www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=4701&pageID=25](http://www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=4701&pageID=25)



## CALIFORNIA SUB-BID REQUEST AD



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Sub-Bids Requested From **DBE, WBE & SBE**  
Subcontractors & Suppliers for:

**OWNER: SUTTER EXTENSION  
WATER DISTRICT  
LOONEY WEIR REHABILITATION PROJECT,  
SPECIFICATION NO. SEWD 21-1  
LOCATION: BUTTE COUNTY, CA  
(REBID) BID DATE:  
DECEMBER 2, 2021 @ 2:00 PM**

**Trades Solicited:** Electrical, Shoring, Shotcrete, Misc Metals, Trucking, Aggregate, Ready Mix Concrete, Rebar

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of sub-contract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

## U.S. Secretary of Commerce Gina M. Raimondo to Chair Council for Inclusive Innovation (CI2)

Newly-rebranded Council of industry, academic, non-profit, and government officials aims to increase diversity, equity, inclusion, and accessibility within innovation ecosystem



Gina Raimondo, United States  
Secretary of Commerce

[ Article was originally posted on  
[www.uspto.gov](http://www.uspto.gov) ]

In a letter to Council members this week, United States Secretary of Commerce Gina Raimondo announced her new role as Chair of the re-branded Council for Inclusive Innovation (CI2). With representatives from industry, academia, non-profit, and government, CI2 will assist the United States Patent and Trademark Office (USPTO) in developing a comprehensive national strategy to build a more diverse and inclusive innovation ecosystem.

"Together, as a Council, it is imperative that we continue working to expand American innovation by tapping into the strength of our nation's diversity and increasing opportunities for all innovators and entrepreneurs who are creating new technologies, companies, and industries," wrote Secretary Raimondo. "With the most recent data from the U.S. Patent and Trademark Office indicating that only 12.8% of inventors listed on patents granted

in a single year are women, and little to no data on the participation of other underrepresented groups, we can all agree that there is much work to be done to build a stronger and more inclusive innovation sector." Read the full letter.

"We are excited to welcome Secretary Raimondo as the new Chair of our Council for Inclusive Innovation, or CI2," said Drew Hirshfeld, Performing the Functions and Duties of the Under Secretary of Commerce for Intellectual Property (IP) and Director of the USPTO. "This Council and the nation as a whole will benefit from her extensive leadership and understanding of how to expand opportunities for all aspiring innovators. America is strengthened by its diversity, and that is especially true for the intellectual property sector that fuels our nation's economy. Under Secretary Raimondo's leadership, we look forward to expanding our innovation ecosystem, guided by the principles of diversity, equity, inclusion, and accessibility, to reach more in-

dividuals from every corner of America, and all walks of life."

CI2 and its forerunner the National Council for Expanding American Innovation (NCEAI) were born out of a recommendation in the USPTO's 2018 SUCCESS Act study and report delivered to Congress in December 2019. The study assessed the participation of women, veterans, and other underrepresented groups as inventors named on U.S. granted patents. The report provided recommendations to increase the participation and development of these groups as inventors and entrepreneurs.

For additional information on the Council, including a list of Council members, see the USPTO's CI2 webpage.

### SOURCE:

[www.uspto.gov/about-us/news-updates/us-secretary-commerce-gina-m-raimondo-chair-council-inclusive-innovation-ci2](http://www.uspto.gov/about-us/news-updates/us-secretary-commerce-gina-m-raimondo-chair-council-inclusive-innovation-ci2)